



TLC Learning Center

Nurturing Success in ALL Children Since 1956

ANNUAL

REPORT

2018

TLC Learning Center
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501(c)3 ID 84-0523717
www.LearningWithTLC.org



WELCOME TO THE 2018 TLC LEARNING CENTER ANNUAL REPORT!

I'm excited to share the news from this past year and how fortunate I feel to be part of such a great organization that is so loved and supported by our community. Two-thousand-eighteen was an amazing year for TLC Learning Center.

Probably the most notable events were our 4th Annual Kentucky Derby party and 37th annual Christmas Tree Festival. Both were a huge success and reminds me of the supportive community we have here in the Longmont area.

We have waitlists in every classroom and are particularly experiencing long waitlists for children with special needs. To address this, we have decided to convert our activity room into another toddler/preschool room. This room is scheduled to open in the fall of 2019.

Our fundraising events, full classrooms, and therapy caseloads are major accomplishments as we seek to continue our mission which is to provide, in a fiscally responsible manner, comprehensive early childhood education and therapeutic services to assist each child in reaching his or her highest potential.

The year 2018 was also a milestone year for TLC as we maintain quality staff. Over 60% of our staff have been at TLC for at least five years! Some have been here 20+, even 30+ years!

Financially, TLC continued to exceed goals for 2018. Both our education and therapeutic services revenue exceed expenses, which has been a large focus for us in recent years. Because of this, we were able to give our staff bonuses both in the summer and at year-end as we realize our staff are what drive the quality of our programs and services. Thank you so much for a successful 2018!

For the third year in a row, we finished the year with a healthy and positive bottom line! This is in large part due to our education and therapeutic services efficiency, our two special events, and to our dedicated supporters who contributed to TLC. We recognized our donors at a special donor dinner in September of 2018, which was also a huge success. Our door is always open for a tour of the facilities and we are eager to share the message of TLC to civic groups, youth organizations, and other community partners.

We look forward to seeing many of you at in the halls at our 2019 events.

Sincerely,

A handwritten signature in blue ink that reads "Matt Eldred". The signature is stylized and fluid.

Matt Eldred
TLC Executive Director

EXECUTIVE DIRECTOR MATT ELDRED



MISSION

Our mission is to provide, in a fiscally responsible manner, comprehensive early childhood education and therapeutic services to assist each child in reaching his or her highest potential.

VISION

TLC will be recognized as an exemplary community partner and group of caring and dedicated professionals who—through a commitment to our mission and core values—provide unique, comprehensive early childhood development and therapeutic services that are measured by the success of each individual child.

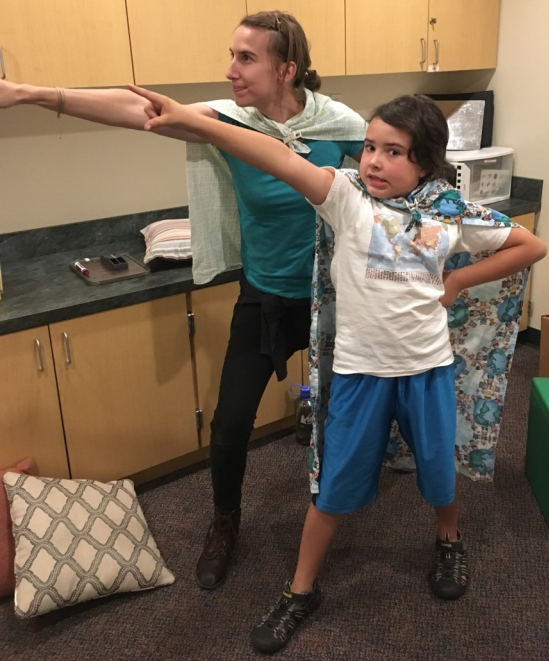
HISTORY

TLC was founded by local Longmont families as the United Cerebral Palsy Association of Boulder County in 1956. The name later changed to The Tiny Tim Center, and then to TLC in 2013. Pediatric therapy was added to the preschool in 1997. Today, TLC provides early childhood education for children both with and without special needs from eight weeks to six years old, and pediatric physical, occupational, and speech therapies for children from birth to 12.



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SAVE THE DATES FOR



KENTUCKY DERBY PARTY

Saturday, May 4th, 2019 from 1 to 5 PM at the beautiful Shupe Homestead. Join us for appetizers, mint juleps, bourbon, big hats, horse betting, and live-streamed races.



CHRISTMAS TREE FESTIVAL

Saturday, December 7th, 2019 at 5:30 PM and Sunday, December 8th, at 10 AM. The 38th annual Christmas Tree Festival will be held at The St. Vrain (dinner) and The Wild Game (luncheon).

T L C E V E N T S



VOLUNTEER APPRECIATION

In April, TLC comes together to thank all of our hard working volunteers with special treats, including a homemade breakfast cooked with love by TLC staff.



COLORADO GIVES DAY

Join all of Colorado to donate to your favorite charities through the Community First Foundation on December 10th, 2019, online at: coloradogives.org/TLCLearningCenter.





WHERE SERVICE AND QUALITY INTERSECT.

A quote from the Colorado Association for the Education of Young Children hangs in my office to remind me daily that “Quality is never an accident. It is always the result of high intention, sincere effort, intelligent direction, and skillful execution. It represents the wise choice of many alternatives.” Intentional planning, collaboration with multiple amazing community partners, sincere effort, skillful execution, and intelligent direction have resulted all of the following quality initiatives in 2018:

Continued full implementation of the Pyramid Plus Approach social-emotional curriculum, with four additional staff members receiving over 50 hours of training, and five classroom teachers receiving individualized coaching from a certified Pyramid Plus Approach coach to ensure PPA implementation program-wide.

Participation in the Farm to Early Education Program, which provides a toolkit for early education providers (teachers and therapists) to incorporate farming, gardening, and nutrition into our education program. The children plan, plant, care for, harvest, explore, and eat new and healthy foods monthly thanks to this amazing community program. Opportunities are extended to families as well through newsletter information and on-site parent training opportunities.

Receipt of an Early Childhood Health Outdoors (ECHO) grant. This grant has allowed us to work with state early childhood experts to plan a transformation of our TLC playground into a more enhanced outdoor learning environment. The improvements will improve accessibility for all children, and will provide increased access to the arts and sciences.

High quality professional development, and continued implementation of research-based curriculum resulted in impressive student growth. According to our “Teaching Strategies GOLD Pre-Kindergarten Student Growth Report” (Fall 2017-Spring 2018), 100% of TLC Pre-K students met or exceeded the expected growth in the following areas: Language, Literacy, Math, and Social-Emotional Development. 42% of these children were receiving therapy services.

TLC experienced the highest enrollment in its history in 2018, and we look forward to a third renovation in 2019 in preparation to serve additional toddlers and preschoolers in Boulder County still in need of a quality early childhood program. We are so thankful for our parents, community partners, and financial supporters! With your ongoing support and our amazing dedicated staff, we look forward to a successful and exciting 2019!

Cindy Wickham

Cindy Wickham
TLC Educational Services Manager

EDUCATIONAL SERVICES MANAGER CINDY WICKHAM



BEST PRACTICES FOR CHILDREN AND FAMILIES.

Hello TLC Community! I am pleased to report another successful year at TLC in our Therapeutic Services Department! We continue to support children and families in the center, at home, in the community and at Longs Peak Hospital through pediatric occupational, physical, and speech therapies. Our group of therapists have made over 6500 therapeutic visits this past year reaching over 250 families.

Our therapists continue to grow and develop in different areas of expertise to better serve our community. All of our OT's participated in an intensive feeding training. Our ST's have continued to learn about and stay updated on current Alternative and Augmentative Communication systems. An OT completed her certification in The Listening Program and we have purchased equipment to help us meet this niche in our practice. Our YogaKids program, led by an OT, continues to benefit both the TLC and Longmont community by providing classes to all full time preschool students and an afterschool community program. We continue to work collaboratively with several community agencies and work groups. I regularly attend the ABCD of Boulder County meetings where we are working on providing education and technical assistance to early learning programs, doctors, and other supporting agencies on the importance of early identification of children with any type of unique needs. We focused on early mental health and social and emotional development this past year.

The Pyramid Plus Approach continues to be an important and vital part of TLC. All staff who have direct interactions with children are required to attend the training. We have a leadership group which includes parents, teachers, therapists, and administration. We held six successful Parent Toolkit Nights this year, providing parents with tools for using positive language, helping children to understand expectations and other topics that were chosen by the parents.

I continue to attend Boulder County Breastfeeding Coalition meetings and be a part of educating local partners in the importance of breastfeeding and breast milk. I also facilitate the Community Infant Child Coalition where we network and educate each other on systems and agencies to better our abilities to serve children and families.

TLC Staff have the option to participate in a center-wide book club. We choose books that will have an impact on our services provided, reading about different perspectives on abilities and disabilities. This also allows for a casual learning environment.



THERAPEUTIC SERVICES MANAGER SHARI KARMEN

As always with healthcare, there are changes. Changes in rates, changes in documentation, changes in billing. We have had a few glitches in our IT systems this year which have impacted us, but we are on the other side now. We have new systems in place to help us better track clients, due dates for re-authorizations, and overall general auditing. We're looking forward to a tech-smooth, productive 2019.

Sincerely,

A handwritten signature in black ink that reads "Shari Karmen OT/RT".

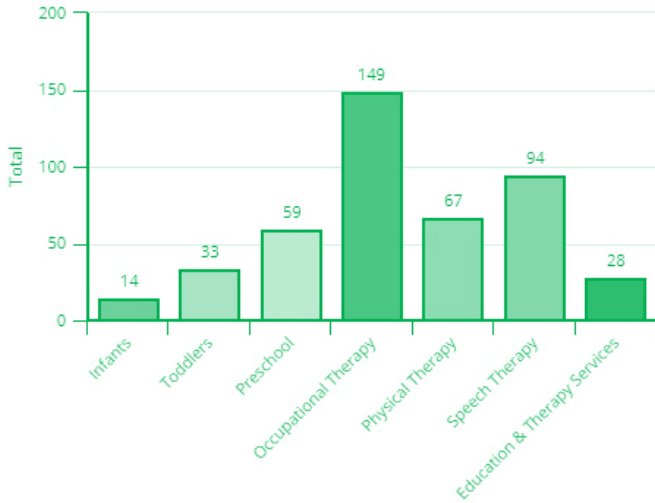
Shari Karmen
TLC Therapeutic Services Manager,
Occupational Therapist



2018 TLC DEMOGRAPHICS*

COMMITTED TO EVERY CHILD

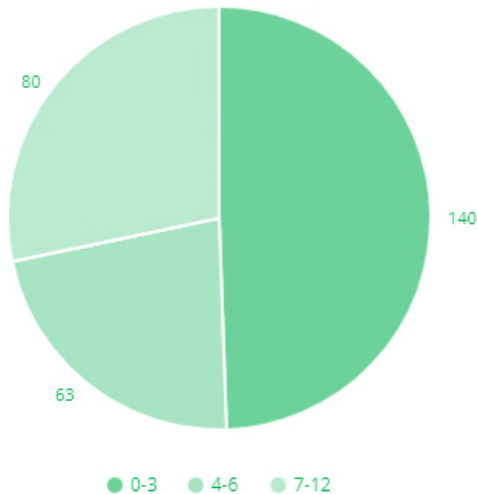
Program



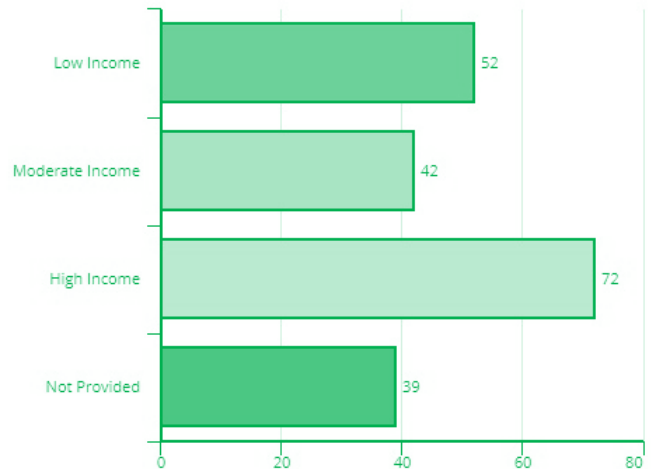
*Demographics presented from 283 children whose parents volunteered demographic information.



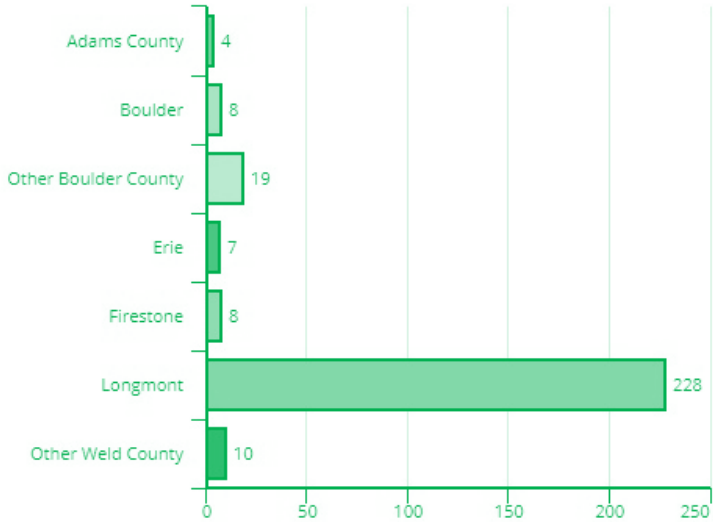
Ages Served



Family Income Level



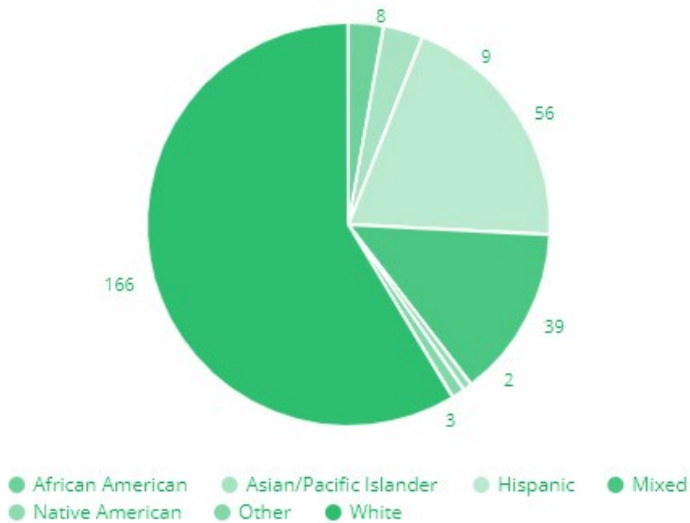
Cities Served



“Growth data from fall 2017 to spring 2018 shows that 83%-95% of TLC students made the expected growth in all areas of development (social-emotional, physical, language, cognitive, literacy, and mathematics).”

- Cindy Wickham, Educational Services Manager

Ethnicity



Gender Served



FAMILY PROFILE:

THE LUDLOWS



While many families have been part of TLC's legacy, some families commit to TLC long after their child graduates preschool at six or pediatric therapies at twelve. One such family are the Ludlows, including Greg and Cathy Ludlow, Cathy's daughter and Greg's step-daughter, Casey Mangan, and their son Tom Ludlow and his wife Lindsay, and their son, Rivers. Casey, born with Down syndrome, attended TLC when it was The Tiny Tim Center, from 1976-1979. Greg and Cathy firmly believed that the skills Casey learned at TLC gave her an excellent start in her education, and chose to continue supporting the center by joining fundraising committees, attending and sponsoring TLC's major events, and serving on the TLC Board of Directors for eight years, with Greg finishing his tenure as Board President in 2017.

Today, the two youngest Ludlows are current and incoming students: Rivers,

four-years-old, attends preschool at the center, and his sister Larkyn, one-year-old, will start preschool when she turns three.

"We know that early intervention is very important to all children with challenges," Lindsay Ludlow said. "We chose to send Rivers to TLC because we knew it would give him an excellent start in his education as well as teach him compassion for students of all backgrounds and abilities."

Rivers isn't the only Ludlow regularly on campus. Casey volunteers in his preschool classroom once a week. Rivers loves having his aunt volunteer on campus. "I like my classroom and I like that Casey comes to my school on Thursdays," he said. "I love our Young Athletes celebration because I like that we get to play outside on sunny days and last year I had so much fun. I like my teachers because they have cool activities.

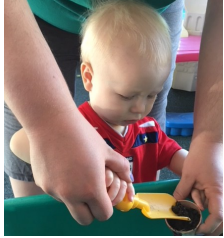
I love my friends from TLC."

TLC continues to grow and change, and will open a new toddler classroom in the fall of 2019. "We would not have lasted this long without the generous support of the community, as well as the many generous donors and volunteers, like the Ludlows, who have helped over the years," said Executive Director Matt Eldred.

Anyone in the community who wishes to support local education programs and services for children with special needs is welcomed to get involved with TLC as a volunteer or a donor. TLC hosts two major events each year, the Christmas Tree Festival in December and the Kentucky Derby Party in May, that are open to the community and provide major fundraising support for TLC programs. "It's amazing to know the impact that you are having not only on the lives of children today but on the leaders of tomorrow," Eldred says.



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2018 INCOME AND EXPENSES

	2018	2017
<i>Revenue:</i>		
Contributions & Grants	\$435,151.00	\$406,022.00
Program Services	1,354,056.00	1,226,090.00
Investment Revenue	9,118.00	8,509.00
Fundraising Revenue	172,579.00	117,992.00
<i>Total Revenue</i>	\$1,970,904.00	\$1,758,613.00

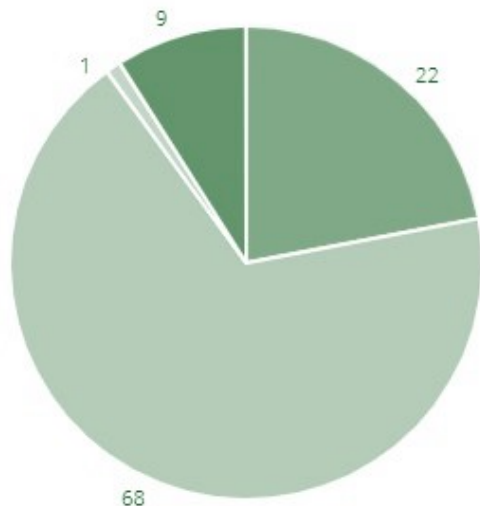
<i>Functional Expenses:</i>		
Program Service Expenses	\$45,586.00	\$72,113.00
Salaries, Wages, & Benefits	1,539,252.00	1,370,156.00
Management & General Expenses	246,587.00	161,349.00
Fundraising Expenses	131,971.00	92,241.00
<i>Total Expenses</i>	\$1,963,396.00	\$1,695,860.00

<i>Balance Sheet:</i>		
Operating Cash	\$112,497.00	\$145,462.00
Accounts Receivable	32,625.00	30,788.00
Prepaid Expenses	750.00	8,984.00
Land, Buildings, & Equipment	1,809,585.00	1,839,278.00
Investments	349,387.00	365,982.00
<i>Total Assets</i>	\$2,304,844.00	\$2,390,494.00

Liabilities	\$23,613.00	\$34,492.00
Unrestricted Net Assets	2,389,066.00	2,323,221.00
Temporarily Restricted Net Assets	30,968.00	47,422.00
<i>Total Liabilities & Net Assets</i>	\$2,443,647.00	\$2,405,135.00

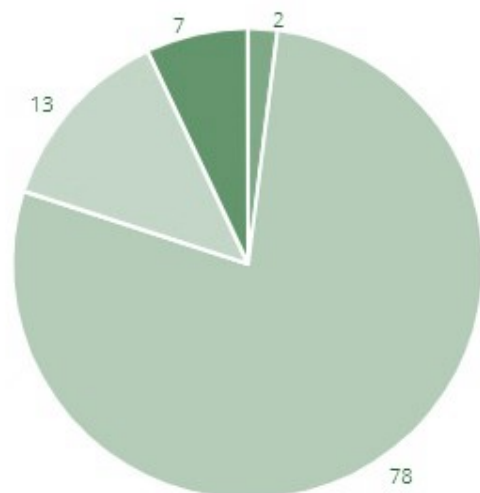


2018 Revenue %



- Contributions & Grants
- Program Services
- Investment Revenue
- Fundraising Revenue

2018 Expenses %



- Program Services
- Salaries & Benefits
- General Expenses
- Fundraising

“In Early Childhood Education we are working to build a foundation that these children can use for the rest of their lives. The most important aspects of that foundation are not the academic skills of counting and phonics, but the relational skills needed to be a part of a healthy community.

Teaching children calm, kind ways to resolve interpersonal differences can have far reaching impacts. When these children grow up, they may be far better equipped to solve life's big problems because they have learned and practiced solving problems that look small to an adult but are gigantic to a child.”

- Kathy Porter-Peden, TLC Teacher



2018 DONORS:

FAMILIES & INDIVIDUALS

- **Bold** indicates a current board member or board affiliated business.
- *Italic* indicates a TLC staff member or staff affiliated business.

\$1,000.00—\$5,000.00

\$5,001.00 & HIGHER

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Mack Moore

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Mark Galton

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Marley Woods

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Mary Kerns

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Melvin Green and Cindy Wood

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Tracy Ayers "Live Your Dream" Memorial Fund

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United Way of The Bluegrass

United Way of Weld County

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Vending 2 You

VFW Auxiliary #2601 in memory of Lila Jean Stewart

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Walters & Hogsett Fine Jewelers

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Women's Golf League

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THE TLC STAFF & BOARD:

THANK YOU FOR YOUR SUPPORT!



YOUR DONATION OF \$250 OR GREATER TO TLC QUALIFIES YOU FOR A 50% CHILDCARE CONTRIBUTION TAX CREDIT

Contribution	\$250	\$1,250	\$2,500	\$5,000	\$25,000
Colorado Child Care Contribution Credit	(\$125)	(\$625)	(\$1,250)	(\$2,500)	(\$12,500)
Colorado Tax Savings	(\$12)	(\$58)	(\$116)	(\$232)	(\$1,158)
Federal Tax Savings	(\$83)	(\$413)	(\$825)	(\$1,650)	(\$8,250)
After tax cost of giving	\$31	\$155	\$309	\$619	\$3,093

Figures in the table are based on a 33% Federal and 4.6% Colorado state tax bracket. This information should not be construed as tax advice. Please consult your tax advisor as individual tax situations vary.

- 100% of the credits you have accrued from donations for tax years 2015-2019 will be claimable.
- The tax credit is limited to donations up to \$100,000.00 per year. The credit allowed shall not exceed the tax liability for the year. Any excess credits may be carried forward for up to five years.
- In-kind contributions, including stock, property, or any non-monetary donations, are not eligible.
- Donate easily and securely at www.LearningWithTLC.org/donate

TLC Learning Center serves children from eight weeks to six years old with early childhood education and quality care, and children from birth to 12 years old with pediatric physical, occupational, and speech therapies. TLC provides scholarship assistance to families in need through our community partners and donors. TLC was founded in 1956 by Longmont families and remains a local institution.





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