

2021 Annual Report



TLC Learning Center

*Nurturing success in
ALL children since 1956.*

LearningWithTLC.org



2021 Annual Report

Welcome to the 2021 TLC Learning Center Annual Report! I am excited to share the news of TLC Learning Center and how fortunate I feel to be part of such a great organization that is so loved and supported.

2021 was an amazing year for TLC Learning Center. Perhaps the most notable events were our 7th Annual Kentucky Derby party hosted at The Fox Hill Club, and 40th annual Christmas Tree Festival held at the Longmont Museum. Both were huge successes and reminders of the supportive community we have had in the Longmont area for so many years.

The year 2021 was also a milestone year for TLC Learning Center as we maintained high-quality, dedicated, staff. Over 65% of our staff have been at TLC for at least five years and some have been here 20+, even 30+ years!

Financially, TLC continued to exceed goals for 2021. Both our education and therapeutic services revenue exceeded our expenses, which has been a large focus for us in recent years. Even during the pandemic, we've been able to weather the financial and operating storms with the support of many community individuals, foundations, and government funding programs. For the fifth consecutive year, we closed out the fiscal year with a healthy and positive bottom line! This is in large part due to our education and therapeutic services efficiency, our two special events, and to our dedicated supporters who contributed to TLC.

An especially monumental moment in 2021 was that the Stewart Family Foundation donated \$1 million to TLC! This generous contribution allowed us to increase scholarships for children, make-up operational shortfalls, and earmark \$500,000 for the future expansion of TLC Learning Center. At the end of the year, the Stewart Family Foundation also gave us \$120,000 to go directly to staff salary increases in January of 2022, which was much deserved and very much appreciated!

2021 was also a year of renovation and maintenance on our building. We replaced a large water heater, had a new roof installed, and completed a \$135,000 ADA playground that was completely funded with grants and contributions from generous donors. We are nearly maxed to capacity in our current location with nine total classrooms and a handful of therapy rooms. We currently have waitlists for every classroom, and are experiencing particularly long waitlists for children with special needs. To say we've outgrown our current space after 17 years is an understatement.

Our fundraising events, full classrooms, and therapy caseloads are major accomplishments, especially considering the struggles of the recent pandemic and ongoing workforce shortage. Regardless of the challenges we have faced, we continue our mission, which is to provide, in a fiscally responsible manner, comprehensive early childhood education and therapeutic services to assist each child in reaching his or her highest potential. This is our biggest accomplishment as we aim to ensure each child has what they need to be successful in life!

We continue to look for opportunities to expand our services for more children, expand programs, continue to diversify our funding sources. We want to maintain this level of success for the next 65 years and with your support, we know this is possible. Our door is always open for a tour of the facilities and we are eager to share the message of TLC to civic groups, youth organizations, and other community partners. We hope to see you soon!

With gratitude,

Matt Eldred
TLC Executive Director



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Mission:

The mission of TLC Learning Center is to provide, in a fiscally responsible manner, early childhood education and therapeutic services to assist each child in reaching their highest potential.

Vision:

TLC Learning Center will be recognized as an exemplary community partner and group of caring and dedicated professionals who—through a commitment to our mission and core values—provide unique, comprehensive early childhood development and therapeutic services that are measured by the success of each individual child.

Commitment to Equity:

We honor and celebrate the diverse makeup of our community through an intentionally inclusive program that provides equitable learning opportunities and encourages the exploration, understanding, and appreciation of individual differences, perspectives, and cultures. TLC strives to provide a safe and inclusive learning environment for all members of our community so that every member feels welcomed, valued, honored, and respected, regardless of ability, race, religion, ethnicity, gender identity, sexual orientation, socioeconomic status, or age. We believe that embracing and celebrating our differences and commonalities is an integral part of the cognitive and social-emotional growth of each member of our community and is as important now as it was when our Center was founded in 1956.



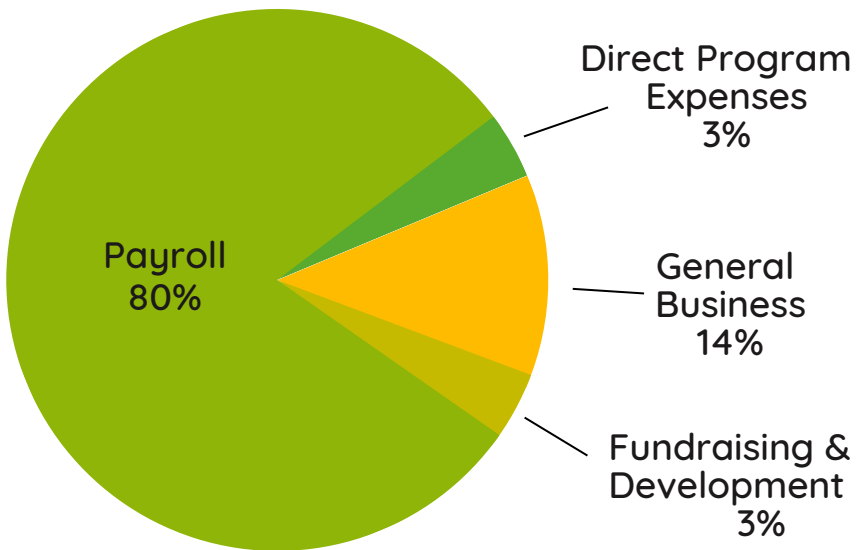
2021 By the Numbers

Thanks to donors like you, TLC was able to award over

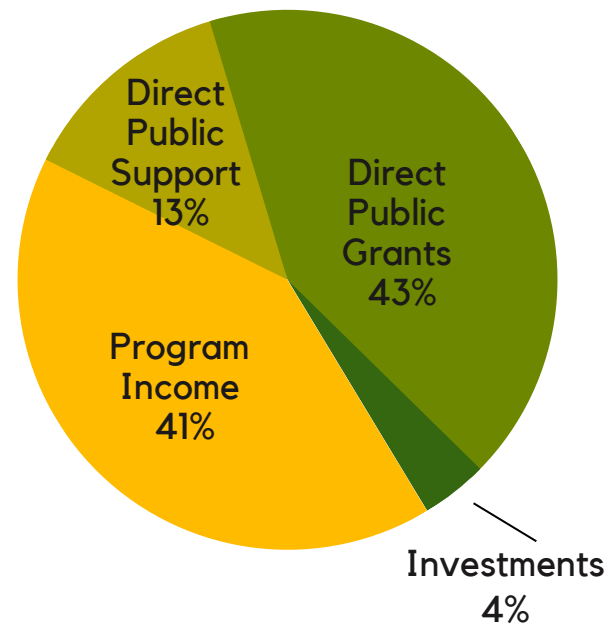
\$365,800

in scholarships in 2021, enabling hundreds of children in Northern Colorado to access the early intervention services they need to thrive.

Expenses By Category



Revenue By Source



Therapeutic Services Highlights

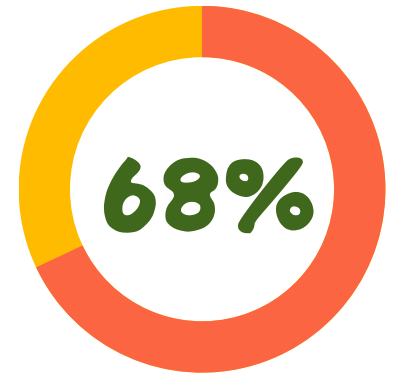
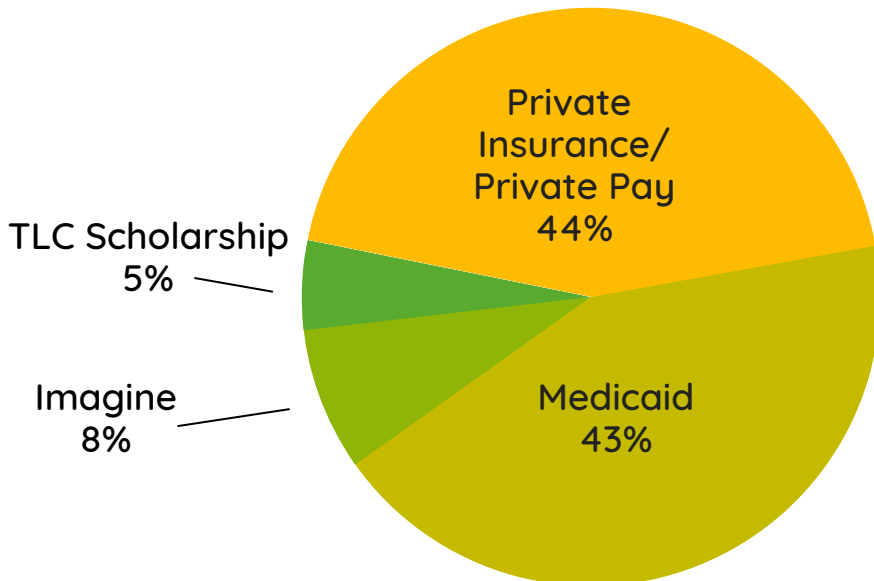
"Nicole is truly part of our family. She's always responsive to our concerns and we appreciate the matched level of excitement and celebration for the "wins." Murray is constantly telling us about how much he "loves" Nicole or that she's "his favorite." We continue to be pleased with the level of support and growth we experience as a family--not just isolated to Murray's development--as a result of her involvement on our team."

--current TLC preschool & therapy family

240+

children received
therapeutic
services
in 2021

2022 Therapeutic Services Revenue



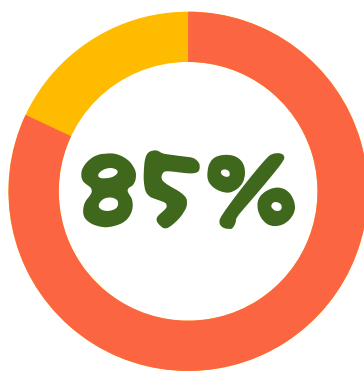
of therapy clients
received financial
assistance for
services



Educational Services Highlights

82

children attended infant, toddler, or preschool classes in 2020



85%
of preschoolers
at or above cognitive
growth range

64%

of families received financial support for tuition



"The progress Emma has made at TLC has been astounding. In addition to learning the "basics" like letter sounds, shapes, and colors, she has also picked up a multitude of social skills, helping her to more easily communicate with us, her siblings, and her peers. Our hope is that as Emma grows, these skills will help her advocate for herself and others, and that the life lessons she's developing now will help her be not only a great leader, but also a great team player and friend. "

--current TLC preschool & therapy family



♥ Thank you to our generous donors for your ♥
continued support of our kids and our Center!

"Lila Stewart has supported TLC since its inception. Now, The Stewart Family Foundation wishes to honor the commitments of the Stewart Family. In 2021, TLC was impacted by the pandemic and the Stewart Family Foundation was pleased to provide in excess of \$1.2 million in 2021. These funds were used to mitigate operating shortfalls and provide scholarships. Also, funds were used to pay for staff raises for all personnel. In addition, plans for a capital expansion program were funded.

We believe the Stewarts would be proud of our continuing commitment to TLC."

--The Stewart Family Foundation, on why they support TLC



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Celebrating 66 years of Serving Children and Families



TLC Learning Center

Nurturing Success in ALL Children Since 1956.