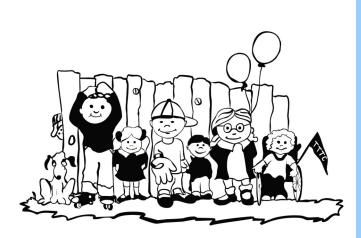
# The Tiny Tim Center, Inc



Helpíng each chíld reach theír híghest potentíal

# 2012 Annual Report



611 Korte Parkway • Longmont CO 80501• Phone 303-776-7417 • Fax 303-776-7471 info@tinytimcenter.org • www.tinytimcenter.org • Non Profit 501(c)(3) Tax ID 84-0523717

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## LETTER FROM THE BOARD PRESIDENT



The Tiny Tim Center

2012 Annual Report

"All kids are gifted. Some just open their packages earlier than others." Michael Carr

Summer session at The Tiny Tim Center is well under way following the graduation of our 2013 class of preschool students. We've had a highly successful year with staff, volunteers,

and Board members working together to serve children both with and without special needs. Our success could not be possible without you, and we are grateful for all of the support we received from families and friends of The Center in 2012. Our 30<sup>th</sup> Annual Auction also saw soaring success with help from the community, and capped off a great year for The Center and the children who call its classrooms home.

The Tiny Tim Center's programs have positively impacted hundreds of children this past year. Our pediatric therapy program assisted many children over the course of 8,916 visits of occupational, physical, and speech therapy, as well as brain integration. Our preschool summer program is going strong with two half-day classes and two full-day classes. Activities and lessons through our hands-on, Project Based Learning initiative is making the summer of 2013 a busy one for The Center's staff and students.

In addition to keeping busy in our classrooms, we are hard at work in our third year of partnership with Boulder County's Social Venture Partners (SVP), who are providing both monetary support and organizational assistance to The Center. SVP has shared considerable expertise in marketing and communications with The Center over the past two years, resulting in incredible strides towards expanding our presence and awareness of our programs in the community.

During 2012 and 2013, we expanded our Board of Directors, inviting new board members with expertise in important fields, as well as strong enthusiasm for our work, to The Center. In June, a new list of officers will be appointed to lead the Board.

While we revel in the great year we've had and look forward to the future, it's important to remember that The Tiny Tim Center is dependent upon your generosity for a third of its annual funding. While we are pursuing a number of grants and foundation gifts through our Development Department, your financial contributions are still critically important. Donations keep our doors open to kids who depend on us for experiencing their fullest lives. This year's three major events, (The 5k Fun Run, The Christmas Tree Festival, and The Annual Auction), contributed to our fundraising needs and helped support teacher salaries, classroom supplies, therapy visits, building costs, and more. You can help make sure these events are great in 2013-2014 by sponsoring an event, purchasing tickets, donating a tree for the Christmas Tree Festival, and spreading the word to your friends and co-workers. Our successes are thanks in great part to the efforts of numerous dedicated volunteers, and valuable staff members. Please thank them when you see them.

As always, thank you for your past and continued support.

Sincerely,

Endrug

Richard Kellogg Board President

Founded in 1956, The Tiny Tim Center is committed to assist each child in reaching his or her highest potential through its preschool, and therapeutic programs.



## LETTER FROM THE EXECUTIVE DIRECTOR

Dear Friends,

At The Tiny Tim Center, we continue to honor the innovative spirit of the families who founded The Center back in 1956. Fifty-seven years later, we do this by focusing our energy on how to best meet the needs of our community while providing the highest quality support and services to the children enrolled in our

programs. As The Center continues to evolve, our focus remains nurturing the growth and development of *all* children by providing an environment that promotes their health, happiness, and safety.

In 2012, The Center sought new opportunities that would promote our mission and allow us to best meet the needs of all children in Longmont and the surrounding communities. Last year, The Center's preschool program offered an inclusive kindergarten class as well as one additional half day and full day preschool classes. Our Therapeutic Services program laid the ground work to expand our pediatric therapy services to the City of Boulder by becoming a partner in the Wilderness Early Learning Center initiative. Our partnership in this innovative and collaborative project will enable our therapists to expand our highly respected pediatric therapy services to Boulder, where long waitlists for services are prevalent.

As The Center strategized how we could best promote our mission and serve the children in our community, our team explored best practices in both our therapeutic service and preschool programs. Our Therapeutic Services program achieved significant strides towards full implementation of a paperless billing and documentation system that will increase the efficiency of our therapists, allowing them more time to work with more children. Our preschool program demonstrated its commitment to excellence by receiving its first Qualistar rating. Not only did The Center receive a Four-Star rating, the highest possible score, we were the second organization to ever receive a top rating on its first attempt!

Our efforts and focus in 2012 have positioned The Center to continue its growth and strengthen our commitment to best practices and curriculums. In 2013, The Tiny Tim Center is looking forward to expanding our pediatric services in Boulder, while our preschool program is transitions to year round schooling, project based learning, and Pyramid Plus positive behavior support training.

The Center's ability to meet the unique needs of all children in our communities through innovative curriculums and programs would not be possible without the generous support of our community. Your generosity makes a significant difference in the life of each child who receives support from The Center. On behalf of the entire Tiny Tim Center family, I wanted to personally thank everyone for your continued support of our mission to provide comprehensive early childhood education and therapeutic services to assist each child in reaching his or her highest potential.

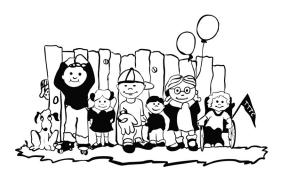
Sincerely,

Marc A Cowell Executive Director





## FROM THE BEGINNING



The Tiny Tim Center 2012 Annual Report

The Tiny Tim Center provides comprehensive early childhood education and therapeutic services to children with special needs and typical children from Longmont and the surrounding communities.

Through direct early childhood intervention with children ages 2.5 to 6 years, our specialized preschool services are designed to assist each child in making important developmental gains. While our preschool model has expanded to include at-risk and typical children, our goal has remained the same: to enable young children with disabilities the opportunity to maximize their potential, while minimizing the long-term effects of their challenges on themselves and their families.

In 1997, The Tiny Tim Center expanded to include therapeutic outreach services to children from birth to 12 years of age. Through this program, we are able to offer individualized motor, language and other developmental therapies in homes, at our therapeutic facility, and at other community sites. Our therapist enhance the development of children, while providing support and strategies to families for continued progress. Our outreach program staff also offers

support to our local hospital nursery staff and families who have infants with special needs, and they provide quarterly screenings and follow-up support to our local teen parenting program.

While our history is rich with stories of the impact The Tiny Tim Center has had on children and their families over the years, our focus must be on the future. As part of our vision, we are committed to maintaining the scope and quality of our programs, and exploring and implementing inventive 'best practices.'

Shahe-:"I gonna be president of the United States! Koko, you gonna be president of the monkeys!"



## STRATEGIC PLAN



To provide comprehensive early childhood education and therapeutic services to assist each child in reaching his or her highest potential.

## VISION

The Tiny Tim Center will be recognized as an exemplary community partner and group of caring and dedicated professionals who—through a commitment to our mission and core values—provide unique, comprehensive early childhood development and therapeutic services that are measured by the success of each individual child.

## **CORE VALUES**

Children: We value each child as an individual with unique talents and gifts. We value a developmental approach to learning that builds upon each child's developmental stage and promotes the healthy and successful progress of the whole child. Families<sup>.</sup> We believe in establishing a positive and productive relationship with families. This cooperative relationship is a necessary part of our shared commitment for the successful development of each child. **Community**: We are committed to providing a culture and community where highly-skilled teachers, therapists and staff are dedicated to creating and sustaining a caring and respectful environment that supports the growth, development and success of each child and family. **Diversity**: We value and celebrate diversity through an inclusive community that encourages exploration, understanding and appreciation of individual differences. It is our goal that all children, families and staff feel welcomed, valued and respected at The Tiny Tim Center. Accountability: We foster an environment of respect, dignity and compassion that affirms and empowers all its members while striving for the highest quality of services and ethical standards. **Collaboration**: We value a teamwork approach that includes open communication and participation from the entire TTTC community, including parents, families, teachers, therapists, staff, board and others, because an effective collaborative-effort produces superior results. **Excellence**: We strive to implement evidence-based practices to create learning environments that are flexible and responsive to each child's developmental needs. Our goal is to meet and exceed each child and family's expectations. Sustainability: We will ensure effective, efficient use of center resources while implementing fiscally-sound practices and sustainable initiatives that meet the needs of our community. **Environment**: We strive to offer a one of a kind setting that is safe, healthy, nurturing and provides the tools necessary to promote each child's successful development. **Celebrate Success**: We celebrate all children and their successes. We show respect for each other and the things that make our individual roles and contributions unique.



### OUR STAFF

**Executive Director**– Marc Cowell **Educational Coordinator**– Cindy Wickham **Therapeutic Coordinator**– Shari Karmen



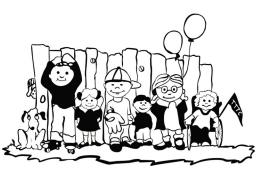




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Willyard

Teacher **Occupational Therapist** Teacher Teacher Teacher **Physical Therapist Teaching Assistant Physical Therapist Teaching Assistant Teaching Assistant Occupational Therapist** Occupational Therapist **Teaching Assistant** Administrative Assistant Teacher Speech Therapist **Billing Clerk Occupational Therapist** Billing Coordinator **Teaching Assistant** Teacher Physical Therapist **Teaching Assistant Occupational Therapist** Speech Therapist **Teaching Assistant Teaching Assistant** Speech Therapist **Teaching Assistant Teaching Assistant Development Manager** Speech Therapist Teacher **Financial Officer** 



The Tiny Tim Center 2012 Annual Report

Cole: "When I grow up I am going to go to high school." Ms. Kathy "What classes are you going to take?" Cole: "I will clean up messes and solve problems of children!"

Teacher

## 2012 PROGRAM ACTIVITIES AND HIGHLIGHTS

#### **Preschool Program**

- Served a total of 153 children. 76 of those children had special needs, or were considered 'at-risk' for developmental delays.
- With assistance from the Colorado Preschool Program, we were able to offer financial aid opportunities for 6 children from low-income homes.
- Scholarships were awarded to 22 children who were also from low-income families.
- We were able serve to 3 children from the Colorado Child Care Acceptance Program .
- The preschool added a full day and a half day classroom as well as a full day inclusive kindergarten classroom.
- The Center received a 4-star rating from Qualistar. We are only the second center to achieve this on the first attempt.

#### **Therapeutic Program**

- In 2012 Therapeutic Services made 8,916 visits to 383 pediatric clients. Our therapists see children in a variety of settings including their homes, in daycare centers, in our local hospital (11 babies), here in our preschool, and in our Center's pediatric therapy rooms.
- In early 2012 we became a Home Care Agency, which allows us to see kids that are not in the Early Intervention program in their home environments to better suit their needs and meet their goals.
- We continue to offer specialized therapeutic services including Brain Integration Technique (BIT), Alternative and Augmentative Communication (AAC), and YogaKids for our preschool students and children throughout the community during our afterschool enrichment program.
- We have highly skilled and educated therapists, all of whom have continued to seek continuing education in their fields, which include areas such as feeding, sensory integration, craniosacral therapy, articulation, and much more.
- We served children throughout Boulder and Weld counties.
- We continue to be the only pediatric team in the Longmont area that provides Occupational, Physical, and Speech and Language therapies under one roof.
- Over 50% of our clients have Medicaid, and we have contracts with many of the top insurance companies to help better serve the children and families of Longmont.
- In 2013 we will provide services in Boulder at the Wilderness Early Learning Center through a collaborative program that integrates many services in one building.



### PARENT LETTER

This morning, on the way to school, Cassidy is seat-dancing and Eliza is singing, "I go to Tiny Tim! I see Mary Beff!"

It assures me that I'm doing the right thing. My husband and I may not be ready to send our girls off to school, but growing up is inevitable. It's comforting to know that they are going to a place they love and a place where they are loved in return, a place where magic and miracles are part of the curriculum.

I have two amazing and gifted daughters - Cassidy, my six-year-old, is a fairy-princess-actress-rock-star-ballerina-Barbie-girl. Eliza, my four-year-old, is Batman.

My girls are unabashedly unique, and at their preschool, The Tiny Tim Center, that individuality is encouraged – and celebrated.

Each morning at drop-off, the first person they see is Executive Director Marc Cowell - usually because he's holding the front door. After he addresses them each by name and shares jokes, the girls rush inside for hugs from Miss Michelle. They fill her in about their morning and steal a few post-its.

After they've finished disrupting the office staff, Eliza is ready for class. In Miss Mary Beth's class, Eliza has to be reminded to wash her hands before she dives in to the sensory table. I remind her I exist long enough to steal a kiss, and then it's off to school for Cassidy. Eliza signs in, hangs up her backpack and washes her hands without being reminded. More kisses and she's doing teddy bear math or playing Candyland with her friends.

Each day at The Tiny Tim Center is another story of miracles and magic. My girls' morning routine is always followed by something special. Some days, it's story time in the big room where Mr. Marc reads. Cassidy assures me he's "almost as good as Daddy," although she has had to remind him that "all stories should start 'once upon a time.""

Some days, it's playing on the playground that staff and volunteers spent a very hot Saturday rebuilding. I've seen teachers ride a see-saw in a skirt so that a little boy didn't have to play alone.

There was magic the day that Cassidy couldn't wait to show her Princess Charm School Barbie to Miss Laura because "she gets it." And in Eliza's intense discussions with Mr. Marc who nods seriously and agrees, even though I don't think he understands her any better than I do.

Magic is also in the way the kids at TTTC work together to help each other climb a rope ladder and slow down for the kids that can't always keep up. And there is magic in the therapists who are teaching Cassidy sign language so she can help them work with her classmates with special needs.

The Tiny Tim Center is a place of miracles. My girls' arrival routine is the routine for every kid at TTTC. Each morning at 8:50, office work stops so that office staff can greet kids by name, pass out hugs, and ask about favorite toys and playtimes. Kids dart from office to office so they can check in with all their grown-up friends before heading off to class.

The miracle of TTTC is certainly in the teachers who send hand-written notes home every week, telling us something special about Cassidy. And in Miss Mary Beth and Miss Kathleen who get daily knee hugs from Eliza and who treat every preschooler scribbles like a work of art. And in Miss Kathy who, according to my nephew, "knows Santa Claus."

The miracle is also in the therapists who work in and out of the classrooms as extensions of The Tiny Tim Center families. Cassidy looks forward to the days that Miss Laura is in her classroom helping a boy with special needs because Cassidy is "Miss Laura's special helper." The best days are when the little boy plays the piano so Cassidy can dance and sing along.

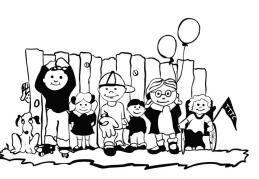
The miracle of The Tiny Tim Center is in the administrative staff who are involved in the children's lives, even though it isn't in the job description. The miracle is in a building with toys in every room, including and especially the Executive Director's office.

A speaker recently described TTTC as giving out "hope by the handful," and that's exactly what they do there. Even for those of us who didn't think we needed hope. Every day at The Tiny Tim Center, my girls are learning the importance of teamwork and cooperation. They are learning to define people not by labels or abilities but as friends. Now that my girls have spent time at TTTC, learning the values and lessons of that magical place - that place of miracles – I know that these are lessons my husband and I couldn't teach them on our own.

I'm grateful to The Tiny Tim Center and to the hope, the magic, and the miracles that they share every single day. I'm grateful for a place where my girls are so loved and so cherished that they dance in their seats and sing at the thought of going.

Kelly Webb Parent at The Tiny Tim Center Volunteer Extraordinaire

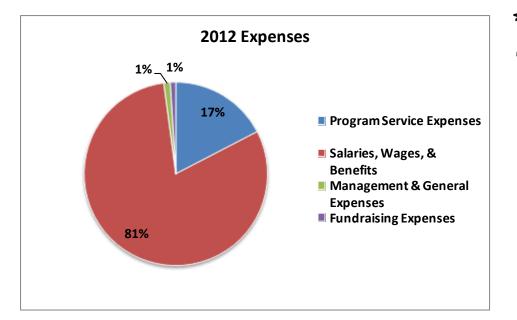
## 2012 INCOME & EXPENSES



### **2012 Financial Highlights**

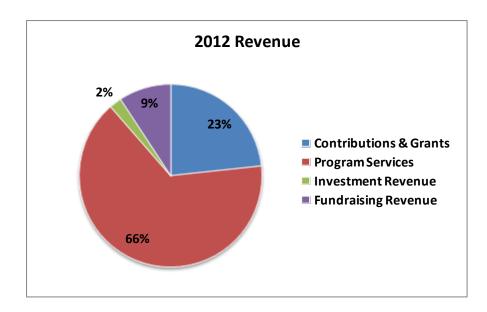
	2012	2011
Revenue:		
Contributions & Grants	\$326,196	\$432,264
Program Services	914,314	671,301
Investment Revenue	30,403	9,626
Fundraising Revenue	129,059	98,064
Total Revenue	\$1,399,972	\$1,211,255
Functional Expenses:		
Program Service Expenses	\$285,306	\$205,090
Salaries, Wages, & Benefits	1,322,253	1,154,399
Management & General Expenses	18,585	23,028
Fundraising Expenses	15,387	534
Total Expenses	\$1,641,531	\$1,383,051
Balance Sheet:		
Operating Cash	\$450,408	\$535,950
Accounts Receivable	52,356	47,372
Prepaid Expenses	12,838	12,149
Land, Buildings, & Equipment	2,044,389	2,108,240
Investments	349,107	482,679
Total Assets	\$2,909,098	\$3,186,390
Liabilities	\$77,494	\$113,227
Unrestricted Net Assets	2,720,988	2,977,030
Temporarily Restricted Net Assets	110,616	96,133
Total Liabilities & Net Assets	\$2,909,098	\$3,186,390

## 2012 INCOME & EXPENSES





The Tiny Tim Center 2012Annual Report

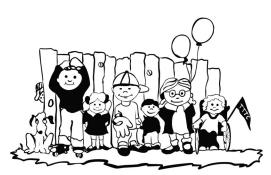


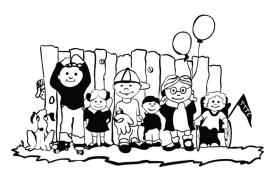
As The Tiny Tim Center continues to grow the Preschool and Therapeutic Services Programs for 2013, our staffing cost also continues to rise. To sustain the quality of services provided to our community, The Tiny Tim Center hires only extremely qualified, educated, and certified therapists, preschool staff, and administrative personnel.

The Tiny Tim Center also continues to support families in the community by restricting net assets for scholarships and financial assistance and hopes to increase this support in 2013.

## 2012 FOUNDATIONS, CHARITABLE TRUSTS AND CORPORATE DONORS

- Boulder County
- City of Longmont
- Community First Foundation
- The Community Foundation Serving Boulder County
- The Denver Foundation
- Donald Inman Trust
- Foothills United Way
- Helen Clark Trust
- Helen C. Nelson Trust
- Herbert E. Parker Charitable Trust
- Key Bank Foundation
- Longmont Community Foundation
  - Raymond and Mildred Sarchet Family
  - Delbert I and Dorothy W. Reddington Fund
  - Triton Fund
  - Ken and Karen Kanemoto
  - Steve Holmes
  - Longmont Gives
  - Merl F. and Albert J. Yeager Fund
  - Raymond and Mildred Sarchet Family Fund
- The Early Childhood Council of Boulder County
- Wolcott Family Foundation
- Longmont Twin Peaks Rotary: Charity Fund
- Qualistar
- Martichang Foundation
- OtterCares Foundation
- TJX/Marshalls
- Howard P. Colhoun Family Foundation
- Motorola Solutions Foundation
- Social Venture Partners of Boulder County
- Temple Hoyne Buell Foundation
- Wells Fargo Foundation
- Wells Fargo Foundation-Education Gift Matching Program
- IBM
- Truist United Way
- Compass Bank BBVD





The Tiny Tim Center 2012 Annual Report

Our achievements during 2012 were due in large measure to the tremendous support of our community. We want to acknowledge and thank all of those who supported our mission in 2012 and helped The Tiny Tim Center touch the young lives of so many.

### \$10,000 AND ABOVE

Xcel-The Valmont Station Craig and Marcy Greenslit

### \$5,000 TO \$9,999

Greg and Cathy Ludlow Benita Wulchin Michael and Kristie Shehan Paul and Vicki Schlagel, Schlagel Farms





#### \$1,000 TO \$4,999

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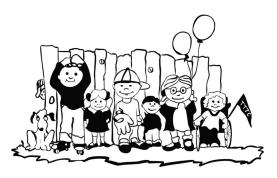
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#### Up To \$99

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Stroh, Jane Sullivan, Nancy and Sullivan, Laura Susa, Rudolph and Nelda Suter, Misshell Taylor, Melinda Thompson, Kathryn Trembly, Stacy





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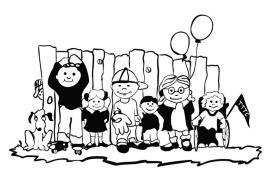
Tyson, Christine and Sullivan, Tim Utterback, Brandon Venrick, Jim and Kristie Vogt, Natalie Wagner, Kathie and Eugene Wedan, Roxanne and Quentin Wilfong, Janice and William Wilson, Don and Jerilyn M. Wohler, Wayne Wood, Thomas and Muriel Wright, Mary Jane Zwinak, Elizabeth





Every effort was made to acknowledge our donors from 2012. If your name is not listed, please accept our sincerest apologies for the oversight. Please know your generosity is sincerely appreciated!

## 2012 EVENT SPONSORS/DONORS IN-KIND DONORS



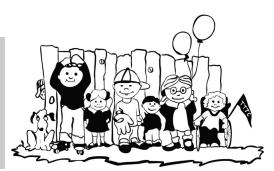
The Tiny Tim Center 2012 Annual Report

- Micro Motion
- \* 1st Bank
- \* Lila Jean Stewart/Stewart Foundation
- \* Aspen Dental
- \* Colorado Business Bank
- \* Hanger Orthopedic Group
- \* Guaranty Bank and Trust
- \* Schlagel Farms
- \* Kirkland and Company
- \* Best Car Buys
- \* Premier Members Federal Credit Union
- \* Sun Construction
- \* First Main Street Insurance
- \* Longmont United Hospital
- \* Golden Triangle Construction
- \* Stonum Automotive
- \* Zach's Transmission
- Brown's Shoe Fit
- \* Play it Again Sports
- \* Doug Montgomery– American Family Insurance
- \* Menchie's
- \* SJ Ward's Landscape
- \* Ciao Bella Hair Studio
- \* Ron's Printing
- \* Chick-fil-a
- Einstein Bagles
- Starbucks Coffee
- King Soopers
- \* Ivan and Dianne Portilla

- \* The Maloit Boys
- \* Key Bank
- \* Perfection Auto Body
- \* Longmont Clinic
- \* Howe Mortuary
- \* Ahlberg Funeral Chapel
- Pinnacol Assurance
- \* Vectra Bank
- \* ATG Rehab
- \* Nixcavating
- \* P. Kevin McGinnis
- \* Diane Stow/Remax Traditions
- \* Elevations Credit Union
- \* Bill and Peggy Lovell
- Main Street Investments- Monica Baldwin
- \* Wal-Mart
- \* Roberts and Sons
- \* Dayna Orton
- \* Fox Creek Fitness
- \* Canyon Personal Training and Fitness
- \* Grease Monkey
- \* Dominion Mortgage Company
- \* Elite Electrology
- \* Kohl's
- \* Otterbox
- \* Ezra Sees-Edward Jones
- Eldorado Springs
- \* Vitamin Cottage

We also want to give a very heartfelt thank you to all of the people who donate trees and items for our Christmas Tree Festival and for all of the people who donate live and silent items to our Annual Auction! We could not do it without you and we appreciate your gifts and talents very much!

## 2012 BOARD OF DIRECTORS



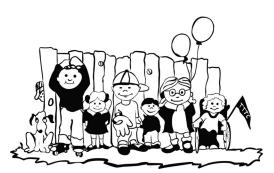
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Rick Kellogg, President	Owner, Kellogg Associates
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David Sanderson	Lawyer, Sanderson Law, P.C.

"My dirty shirt is in the hamster!" Lakoda, age 4



## 2013 UPCOMING EVENTS



The Tiny Tim Center 2012 Annual Report

### Save the Date!

Saturday, September 21, 2013! The Tiny Tim Center's 2nd Annual Family Fun Run/Walk! Contact The Tiny Tim Center for more details or visit our website:



The Tiny Tim Center's 32<sup>nd</sup> Annual Christmas Tree Festival



Save the Date! May 3, 2014 31st Annual Celebration!



The Tiny Tim Center 611 Korte Parkway Longmont, CO 80501

## **2012 ANNUAL REPORT**



