The Tiny Tim Center, Inc



Helpíng each chíld reach their highest potentíal

2011 Annual Report

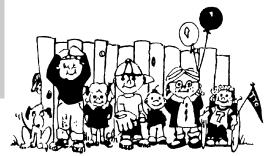


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UPCOMING EVENTS

LETTER FROM THE BOARD PRESIDENT



"All of our dreams can come true, if we have the courage to pursue them." - Walt Disney The Tiny Tim Center 2011 Annual Report

The Tiny Tim Center continues to shine with the excellent Preschool Programs and Therapeutic Services that are provided on a daily basis. During 2011, we added a full day preschool program that was a hit with parents. In addition to this five day program, it is also a 12 month program. It is amazing how quickly this program has grown. Over the years, parents have asked for a program like this, but it was something that we could never get off the ground until 2011.

One of the highlights for 2011 was receiving a multi-year grant from Social Venture Partners (SVP) of Boulder County. SVP is a group of individuals and professionals that actively contribute their expertise, time and money to assist Boulder County non-profits. Besides the monetary grant, we receive significant in-kind work from this group of wonderful individuals. One of the many areas that SVP is assisting The Tiny Tim Center with is to develop a strategic plan. The strategic plan that had been in place ended in 2011, so it was important to have the assistance of SVP to develop our plan for the next three to five years. SVP thought that before we put together our plan, we should hold several focus groups. So as a result, we were able to hold two focus groups. Those invited to participate were community leaders, past and present board members, donors, past and present parents, teachers, therapists and administrative staff. Great input and information came out of these focus groups! With a lot of hard work and many man hours, the information obtained during the focus groups helped the administrative staff and board of directors develop what I feel is one of the best strategic plans The Tiny Tim Center has ever had in place.

We were fortunate that during 2011 we gained several very good new board members. These new board members are community leaders and parents of former and current students. All of our board members are very talented and are excited to help lead The Tiny Tim Center to the next level.

As you can see from the financial information enclosed, 2011 was another challenging financial year for The Tiny Tim Center. Our fundraising and donations fell severely short of our budgeting expectations. Due to this short fall, we had to look hard at our expenses and our ability to create additional income as we prepared our 2012 budget. We can only hope the economy will recover, so that our fundraising, donations and grant efforts will be positive for 2012, so that we can again operate in the black.

We will continue to strive in every possible way to honor the children that would not be able to dream about their future if not for the wonderful work the staff at The Tiny Tim Center provides for them on a daily basis. Thanks to each of you for your generous support of our wonderful programs!

Vicki Schlagel

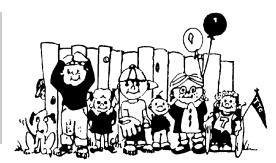


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Founded in 1956, The Tiny Tim Center is committed to assist

each child in reaching his or her highest potential through its developmental preschool, and therapeutic outreach programs.

LETTER FROM THE EXECUTIVE DIRECTOR



The Tiny Tim Center 2011 Annual Report

This time last year, I was still relatively new to The Tiny Tim Center. At that time, I commented about the 'turbulent' times the Center was experiencing as a result of significant transitions and current challenges. Those observations were followed by a commitment that The Tiny Tim Center would successfully navigate through those turbulent times and in the end once again become a strong and stable organization. Through the hard work and dedication of many stakeholders and The Tiny Tim Center staff and Board of Directors, The Tiny Tim Center celebrated many accomplishments and achieved positive strides in 2011.

With the assistance of Social Venture Partners of Boulder County (SVP), one of the Center's most significant accomplishments was the development of a new business plan and three year strategic plan. The strategic plan is comprised of three main strategic goals that will guide the Center's future efforts to long term stability and expanded community outreach:

- 1 Execute a comprehensive marketing plan (with consistent branding and messaging) that increases the diversity of our clientele and increases community awareness and understanding of all services provided at The Tiny Tim Center.
- 2 Develop and implement a sustainable and organization-wide human resources framework that attracts and retains quality professionals and fosters staff dedication and outstanding job performance.
- 3 Enhance and expand The Tiny Tim Center programs and services in ways that meet community needs, increase enrollment, promote economic and cultural diversity, and enhance the sustainability of the center.

The Tiny Tim Center is fully committed to this strategic plan. We have created numerous task force committees to seek out creative solutions, partnerships and opportunities that will allow the Center to achieve every action step contained within each of the three strategic goals.

This was only the beginning of the excitement and success in 2011. In the preschool program, our enrollment increased by 33 children in no small part to the new full day program. In addition, the demand for preschool services for children with special needs increased despite the fact that SVVSD is terminating their partnership with The Tiny Tim Center. Families are stating that no other preschool is able to offer the same low ratios and the quality services that our highly educated and experienced team has.

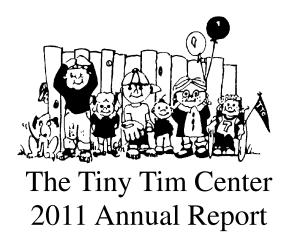
Our therapeutic services program continues to grow each year. In 2011, our therapists made over 6,400 visits which was just over 1,000 more than the previous year. In the midst of these visits, the therapeutic team was able to maintain its partnerships with Longmont United Hospital as well as the St. Vrain Teen Parenting Program, receive our State of Colorado Home Care Agency Class A license and implement a new web based billing system that will increase our therapists efficiencies.

We have accomplished many great things in the past year because of the great efforts and dedication of our staff and board. However, our work is far from finished. We continue to seek out new partnerships and opportunities that will allow The Tiny Tim Center to expand the reach of its mission. Current efforts include a partnership with the Wilderness Early Learning Center in Boulder and the start up of a new full inclusive private kindergarten in the fall.

The tremendous progress we have made in the past year would not be possible without the generous support of the parents, alumni, volunteers, community supporters, business and philanthropic organizations who donate their time, expertise and money to support our mission. Please accept our sincerest "Thank you!" for your continued support of The Tiny Tim Center.

Marc Cowell

FROM THE BEGINNING



The Tiny Tim Center provides comprehensive early childhood education and therapeutic services to children with special needs and typical children from Longmont and surrounding communities.

Through direct early childhood intervention with children ages 2 1/2 to 5 years, our specialized preschool services are designed to assist each child in making important developmental gains. While our preschool model has expanded to include at-risk and typical children, our goal has remained the same: to enable young children with disabilities the opportunity to maximize their potential, while minimizing the long-term effects of their challenges on themselves and their families.

In 1997, The Tiny Tim Center expanded to include therapeutic outreach services to children from birth to 12 years of age. Through this program, we are able to offer individualized motor, language and other developmental therapies in the home, at our therapeutic facility, or other community sites to enhance the development of the children and to provide support to families and strategies for continued progress. Our outreach program staff also offers support to our local hospital nursery staff and families who have infants with special needs, and they provide quarterly screenings and follow-up support to our local teen parenting program.

While our history is rich with stories of the impact The Tiny Tim Center has had on children and their families over the years, our focus must be on the future. As part of our vision, we are committed to maintaining the scope and quality of our programs, and

exploring and implementing inventive 'best practices.'



"Hey Miss Beth~ Instead

of being a teacher wouldn't you like to be a hammock tester?" Otis

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STRATEGIC PLAN

MISSION

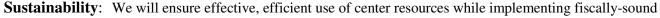
To provide comprehensive early childhood education and therapeutic services to assist each child in reaching his or her highest potential.

VISION

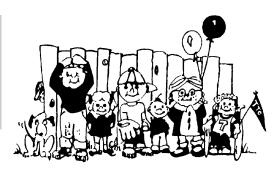
The Tiny Tim Center will be recognized as an exemplary community partner and group of caring and dedicated professionals who—through a commitment to our mission and core values—provide unique, comprehensive early childhood development and therapeutic services that are measured by the success of each individual child.

CORE VALUES

Children:	We value each child as an individual with unique talents and gifts. We value a developmental approach to learning that builds upon each child's developmental stage and promotes the healthy and successful progress of the whole child.
Families:	We believe in establishing a positive and productive relationship with families. This cooperative relationship is a necessary part of our shared commitment for the successful development of each child.
Community:	We are committed to providing a culture and community where highly-skilled teachers, therapists and staff are dedicated to creating and sustaining a caring and respectful environment that supports the growth, development and success of each child and family.
Diversity:	We value and celebrate diversity through an inclusive community that encourages exploration, understanding and appreciation of individual differences. It is our goal that all children, families and staff feel welcomed, valued and respected at The Tiny Tim Center.
Accountability:	We foster an environment of respect, dignity and compassion that affirms and empowers all its members while striving for the highest quality of services and ethical standards.
Collaboration:	We value a teamwork approach that includes open communication and participation from the entire TTTC community, including parents, families, teachers, therapists, staff, board and others, because an effective collaborative-effort produces superior results.
Excellence:	We strive to implement evidence-based practices to create learning environments that are flexible and responsive to each child's developmental needs. Our goal is to meet and exceed each child and family's expectations.



The Tiny Tim Center 2011Annual Report



- practices and sustainable initiatives that meet the needs of our community.
- **Environment**: We strive to offer a one of a kind setting that is safe, healthy, nurturing and provides the tools necessary to promote each child's successful development.
- **Celebrate Success:** We celebrate all children and their successes. We show respect for each other and the things that make our individual roles and contributions unique.

OUR STAFF

Executive Director– Marc Cowell **Educational Coordinator**– LJ Ferebee **Therapeutic Coordinator**– Shari Karmen



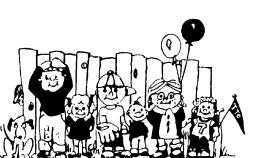
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Anderson Booth Boyer Cady Calascione DiFrank Dinkle Fiegland Girard Griffith Grimaldo Henry lannacito Keith Koppang-Miller Landman Morales Murphy Porter-Peden Prichard Radford Reeger Robinson Snowden VanLeeuwen Welch



Development Manager Physical Therapist Teacher Teacher **Teaching Assistant Physical Therapist Teaching Assistant Physical Therapist Occupational Therapist Occupational Therapist Teaching Assistant** Administrative Assistant Speech Therapist **Occupational Therapist Billing Coordinator Teaching Assistant Teaching Assistant Occupational Therapist Teaching Assistant Teaching Assistant** Speech Therapist Speech Therapist Teacher **Teaching Assistant** Speech Therapist Teacher



The Tiny Tim Center 2011 Annual Report



Keely	Willmann	Bookkeeper
Kathy	Willyard	Teacher

"I love my teachers at The Tiny Tim Center more than my mom and dad!"- Robin

2011 PROGRAM ACTIVITIES AND HIGHLIGHTS

Developmental Preschool Program

- Served a total of 150 children. 39 of those children had special needs, while 25 were considered 'at-risk' for developmental delays.
- With assistance from the Colorado Preschool Program, we were able to offer financial aid opportunities for 9 children from low-income homes.



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- Scholarships were awarded to 14 children who were also from low-income families.
- The developmental preschool hosted a monthly Parent Education Night. Topics included healthy eating habits, engaging play with your child, supporting families with special needs, transitioning into kindergarten and social and emotional behaviors.
- We expanded our relationship with Special Olympics of Colorado and implemented their young athletes program. If focuses on friendship skills, team work, empathy and fine/gross motor skill with the spirit that everyone wins.

Therapeutic Outreach Program

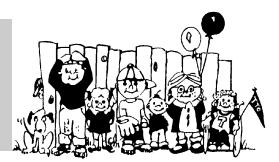
- We provided individualized and/or small group motor and language therapies and community support to 350 children through 6,400 individual therapeutic client visits.
 - Speech Language, Occupational, Physical and Brain Integration Technique Therapy
- We provided 3 enrichment programs in 2011—YogaKids, Tiny Tots, and Therapeutic Listening.
- We continue to be the only center in the Longmont area to provide comprehensive Augmentative and Alternative Communication (AAC) Evaluations. We provided comprehensive AAC evaluations and submitted the funding reports to insurance providers. We also began offering parent and teacher support groups and training opportunities.
- We also provided the following community outreach activities:
 - 21 visits to the Neonatal Intensive Care Unit at Longmont United Hospital, providing recommendations to families. We also participated in weekly rounds.
 - 9 hours of support to local teen parenting program, including developmental screenings, direct intervention, home program ideas and serving on their advisory board.

The Tiny Tim Center continued their partnership with Kid Connects by working with Amanda Hildenbrandt. The program is an integrated health and mental health consultative program. Amanda worked with the staff, students/clients and their families helping to work through a wide variety of challenges. It has been a tremendous resource for families.

Over 182 Volunteers provided over 4,600 hours of service and support in the following areas: Board of Directors, Board committees, teacher's assistant support, administrative assistant support, fundraising and building maintenance.



PARENT LETTER



WOW! How do I even begin to tell you how thankful I am for your facility. When I first heard of The Tiny Tim Center in 2010, I called and left a message practically begging for information. I was given hope that The Tiny Tim Center was who I

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needed to talk with and I could not wait to hear what options I might have for my son. When a friendly voice returned my call... I was in tears again because I felt all alone and had no idea where to go or what kind of resources were available for my newly diagnosed "sensory child". That day I was scared and felt I had nowhere to turn. Thankfully, and by the grace of God, I was directed to The Tiny Tim Center and from that day on, my life, and the life of my son, Garrett, has been changed forever.

During the first few months of having my son attend your center, I was so conflicted and saddened because I could not stop wishing that we had been aware of your center a year before. Knowing that Garrett was already 5 years old when he entered The Tiny Tim Center, his time with you would be limited. This saddened me because I wanted him to know and grow within your walls for years... not months. Quickly, I learned to discard that feeling and embrace the full understanding and knowledge to be truly thankful of ANY amount of time that he would have within your walls. Your teachers have a heart of gold and patience beyond belief. Your facility offerings are vast and educational and I was amazed at all you had to offer.

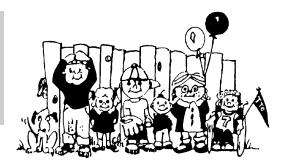
Garrett came from a private pre-Kindergarten program in Longmont, where he was having fits of anger on a weekly basis. He was frustrated and was showing signs of "sensory" practically every day. At least 2x per week, I would receive a phone call about an "instance" and it was very common that we would receive an "Instance Report" regarding something that Garrett had done to a teacher, another student, or even himself. I was at my wits end and feeling just as helpless for the school as I was for my son. I knew it was no longer a good fit and Garrett was not receiving the support and guidance that he needed to assist with his learning and self-control. Within days of Garrett first attending The Tiny Tim Center, our lives changed for the better. There was no hesitancy for him to go to school in the mornings, he was excited and happy. I was relieved to have teachers who not only understood his behavior, but they were not afraid of it! They utilized tools that supported Garrett's needs and had the student-teacher ratio that allowed Garrett to be removed from his surroundings and taken to a quiet area for 1-on-1 assistance, if needed. But the greatest surprise was that he was no longer having emotional or physical melt-downs. Garrett was not angry or mad or frustrated like he had been before. He even was taking a nap every once in awhile and that was the major source of contention at the previous school. Something was different – and that was his surroundings. The Tiny Tim Center had what he needed.

I have been so thrilled and relieved by the success of Garrett's schooling, that within months we decided to enroll our younger son to attend pre-school at The Tiny Tim Center as well. Our younger son has no sensory diagnosis. By all means he would be considered "normal", if you can label a 3-year old boy "normal". (HeeHee) But the fact stood that I knew of no better facility that offered the student-teacher ratio, educational teaching and mental/emotional support for their students. If I believed in it so whole-heartedly for my first son, why wouldn't I want the same opportunity for learning and growth for both of my children? It has been the best decision ever.

I love The Tiny Tim Center. My boys love The Tiny Tim Center. My husband and I are forever grateful for the daily attention and support that that we have as resources from a place that genuinely LOVES my boys. What else could I ask for as a mother??? Thank you. Thank you.

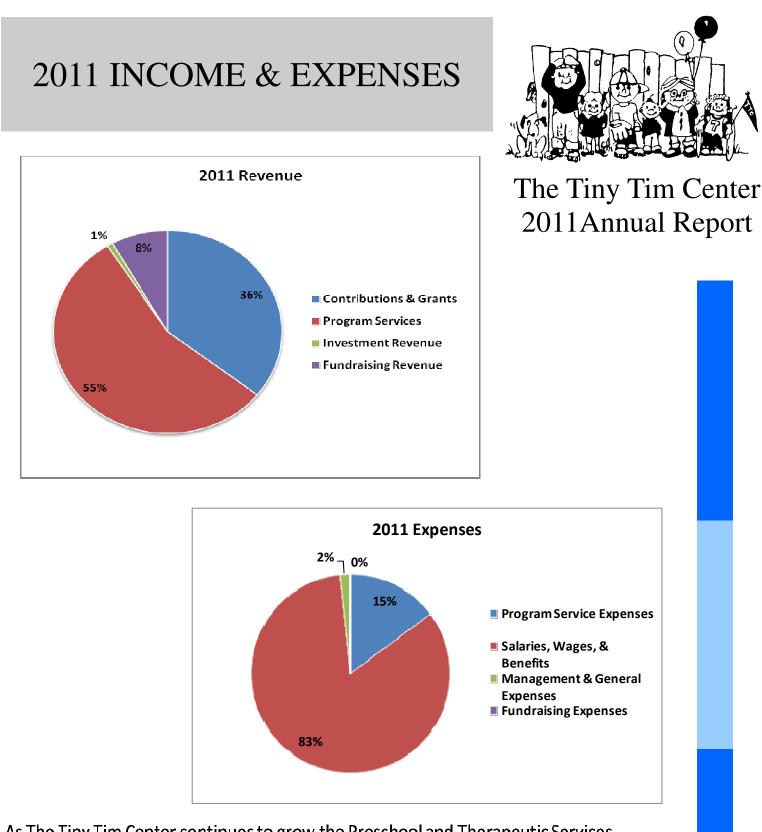
Sincerely, Shannon Boswell

2011 INCOME & EXPENSES



2011 Financial Highlights

	2011	2010
Revenue:		
Contributions & Grants	\$432,264	\$464,087
Program Services	671,301	552,476
Investment Revenue	9,626	37,129
Fundraising Revenue	98,064	98,344
Total Revenue	\$1,211,255	\$1,152,036
Functional Expenses:		
Program Service Expenses	\$205,090	\$204,373
Salaries, Wages, & Benefits	1,154,399	1,034,738
Management & General		
Expenses	23,028	19,756
Fundraising Expenses	534	1,971
Total Expenses	\$1,383,051	\$1,260,838
Balance Sheet:		
Operating Cash	\$535,950	\$680,252
Accounts Receivable	47,372	38,629
Prepaid Expenses	12,149	11,581
Land, Buildings, & Equipment	2,108,240	2,144,202
Investments	482,679	480,900
Total Assets	\$3,186,390	\$3,355,564
Liabilities	\$113,227	\$110,605
Jnrestricted Net Assets Temporarily Restricted Net	2,977,030	3,150,118
Assets	96,133	94,841
Total Liabilities & Net Assets	\$3,186,390	\$3,355,564



As The Tiny Tim Center continues to grow the Preschool and Therapeutic Services Programs for 2012, our staffing cost also continues to rise. To sustain the quality of services provided to our community, The Tiny Tim Center hires only extremely qualified, educated, and certified therapists, preschool staff, and administrative personnel.

The Tiny Tim Center also continues to support families in the community by restricting net assets for scholarships and financial assistance and hopes to increase this support in 2012.

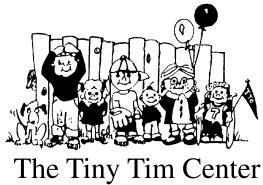
2011 FOUNDATIONS, CHARITABLE TRUSTS AND **CORPORATE DONORS**



- Boulder County
- **Collins Foundation**
- City of Longmont
- Community First Foundation
- The Community Foundation Serving Boulder County
- Covidien
- The Denver Foundation
- The Denver Post Season To Share– A McCormick Foundation Fund
- Donald Inman Trust
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- Marjorie B. Thomson Trust
- Martichang Foundation
- **OtterCares Foundation**
- **Rose Community Foundation**
- Social Venture Partners of Boulder County

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- Temple Hoyne Buell Foundation
- Wells Fargo Foundation
- Wells Fargo Foundation-Education Gift Matching Program



2011 Annual Report

Our achievements during 2011 were due in large measure to the tremendous support of our community. We want to acknowledge and thank all of those who supported our mission in 2011 and helped The Tiny Tim Center touch the young lives of so many.

\$10,000 AND ABOVE

Xcel-The Valmont Station Anonymous Donor

\$5,000 TO \$9,999

Greg and Cathy Ludlow Paul and Vicki Schlagel, Schlagel Farms







\$1,000 TO \$4,999

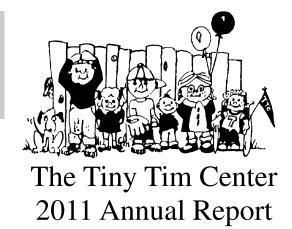
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\$500 TO \$999

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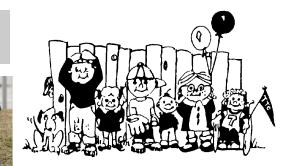
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Wilson, Jerilyn and Don Wood, Don Wood, Thomas and Muriel Yoakum, Arlene Zack, Deanna and Mark

Up To \$99

Adler, Art and Linda Allison, R.C. and Martha C. Anderson, JoAnn and Raymond Anderson, Keith and Lou Anne Anderson, Sandra and James Andrews, Dee Arbogash, Jennie Arfsten, Lori and Greg Backer, Donald and Barbara Baker, Genevieve and Stanley Becker, Donald and Lucille Behnke, Ashley Bell, Allison Bidinger, Sherilyn Bobb, Margaret and William Boberschmidt, Joe and Ann Boettcher, Ann and John Boldt, Gerald and Laura Bond, Catherine Bowes, Linda Bridgeman, Sue Brown, Preston and Karmen, Shari Budd, Patricia Budke, Bernice Callis, Garry Campbell, Dana and Dale Carl, Joan Carr, Kathleen Carroll, Jan Ciao Bella Hair Studio Cobb, Tom and Blue, Mary Cohen, Madeline Conway, Suzanne and Tim Cory, Dianne and Thomas Covert, Lettie Crist, Carol and Thomas Dayuff, Pat and Eric Deaver, Patricia Dewey, Nancy and Douglas



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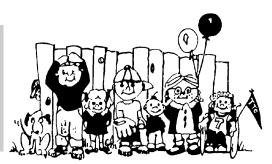






Every effort was made to acknowledge our donors from 2011. If your name is not listed, please accept our sincerest apologies for the oversight. Please know your generosity is sincerely appreciated!

2011 EVENT SPONSORS/DONORS **IN-KIND DONORS**



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- Micro Motion
- 1st Bank
- Lila Jean Stewart/Stewart Foundation
- Aspen Dental *
- AMGEN *
- Colorado Business Bank
- Hanger Orthopedic Group *
- **Guaranty Bank** *
- Schlagel Farms *
- Kirkland and Company
- Best Car Buys *
- Daughters, Sisters and Cousins
- **Oskar Blues** *
- Premier Members Federal * Credit Union
- Sun Construction *
- First MainStreet Insurance *
- Longmont United Hospital *
- Golden Triangle Construction *

- The Maloit Boys
- Key Bank
- Perfection Auto Body
- Longmont Clinic
- Howe Mortuary
- Ahlberg Funeral Chapel
- **Pinnacol** Assurance
- Vectra Bank
- ATG Rehab
- Nixcavating
- Portilla Family
- P. Kevin McGinnis
- Taylor Foods, Citgo
- **Diane Stow/Remax Traditions**
- St. Vrain Credit Union
- Joe and Gwen Bowers
- Bill and Peggy Lovell
- Main Street Investments-Monica Baldwin
- CorePower Yoga

We also want to give a very heartfelt thank you to all of the people who donate trees and items for our Christmas Tree Festival and for all of the people who donate live and silent items to our Annual Auction! We could not do it without you and we appreciate your gifts and talents very much!

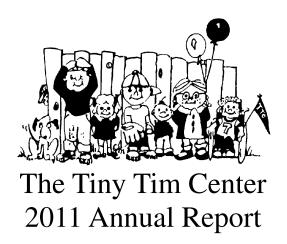
~ A SPECIAL THANK YOU ALSO TO

OUR IN-KIND DONORS ~

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2011 BOARD OF DIRECTORS



Vicki Schlagel, President	Director of Goals & Incentives, Business Services, Inc
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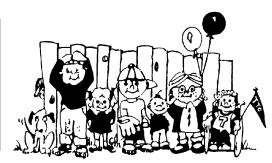
"Hey Emerson, I went to my Kindergarten Screaming (Screening) today!"- Olivia



2012 UPCOMING EVENTS

Save the Date!

Saturday, August 18, 2012! The Tiny Tim Center's Inaugural Family Fun Run/Walk! Contact The Tiny Tim Center for more details or visit our website: www.tinytimcenter.weebly.com



The Tiny Tim Center 2011 Annual Report



The Tiny Tim Center's 31st Annual



Christmas Tree Festival December 1st & 2nd, 2012

> Save the Date! April 27, 2013 30th Annual Auction! A new and exciting evening is on the horizon... You won't want to miss this event!





2011 ANNUAL REPORT

The Tiny Tim Center 611 Korte Parkway 10208 OS01, CO 80501

