### THE TINY TIM CENTER, INC.

Helping each child reach his or her highest potential









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## LETTER FROM THE BOARD PRESIDENT

#### THE TINY TIM CENTER 2008 ANNUAL REPORT

The future enters into us, in order to transform itself in us, long before it happens.

~Rainer Maria Rilke

This past year has been one of amazing transformation at the Tiny
Tim Center. At the heart of all of it is, of course, the daily
transformation that teachers, therapists, staff and families see in the
children we serve. Those of us who have the opportunity to be close to these special children are
in awe of their determination to transform themselves. As we say, and they remind us every day,
their future is now!

But there have been other notable transformations in 2008 as well. We have added new programs to address the needs of our community, including summer therapeutic enrichment programs, and new sources of information and support for families.

These efforts have not gone unnoticed. Tiny Tim was recognized in 2008 as a leader in early childhood education with NAEYC certification. "The Tiny Tim Center's NAEYC accreditation is a sign that they are a leader in a national effort to invest in high-quality early childhood education and to help give all children a better start," said Mark Ginsberg, Ph.D., executive director of NAEYC.

We on the Board have been energized by a sense of the future transforming itself in our work, with the results of efforts started months ago coming to fruition. We have developed and adopted a Strategic Plan that is both bold and flexible, providing a path to the future that will fulfill our commitment to assisting each child in reaching his or her highest potential.

Perhaps the most exciting transformation is the one we see on the horizon, when we welcome our new Executive Director. In 2008, the Board and the Search Committee worked long and hard to assure the smooth transition from our much-beloved Executive Director, Teedee Keister, to a new leader. The success of this effort, and the transformations that will ensue, will be apparent in the near future!

The past year has also brought transformations outside our control, including the national and global economic downturn. The wonderful generosity of our donors in 2008 has been a gratifying buffer against these forces, but we recognize the challenges we will face in the coming months to garner the resources necessary to support the mission of the Tiny Tim Center.

We will continue to rely on the support of those who love Tiny Tim and believe in the vital importance of our work. We thank you for your interest and investment in the future we are creating!



## FROM THE BEGINNING

#### THE TINY TIM CENTER 2008 ANNUAL REPORT

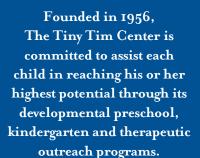
The Tiny Tim Center provides comprehensive early childhood education and therapeutic services to children with special needs and typical children from Longmont and surrounding communities.

Through direct early childhood intervention with children ages three to five years, our specialized preschool services are designed to assist each child in making important developmental gains. While our preschool model has expanded to include at-risk and typical children, our goal has remained the same: to enable young children with disabilities the opportunity to maximize their potential while minimizing the long-term effects of their challenges on themselves and their families.

In 1997, The Tiny Tim Center expanded to include therapeutic outreach services to children from birth to 12 years of age. Through this program, we are able to offer individualized and/or small group motor and language therapies in the home, at our therapeutic facility, or other community sites to enhance the development of the child and to provide support to families and strategies for continued progress. Our outreach program staff also offers support to our local hospital nursery staff and families who have infants with special needs, and they provide quarterly screenings and follow-up support to our local teen parenting program.

In 2007, we opened a developmental kindergarten program for children considered at risk for success in a traditional school kindergarten due to earlier need for intervention services and/or summer birthdays.

While our history is rich with stories of the impact Tiny Tim has had on children and their families over the years, our focus must be on the future. As part of our vision, we are committed to maintaining the scope and quality of our programs, and exploring and implementing inventive 'best practices.'





#### Strategic Plan

THE TINY TIM CENTER 2008 ANNUAL REPORT



#### **MISSION**

To provide comprehensive early childhood education and therapeutic services specifically designed to assist each child in reaching his or her potential.

#### **VISION**

The Tiny Tim Center will:

- Be the acknowledged leader and authority in child development and early childhood special education and will be a well-known resource for parents, the medical community, educators, and the community at large.
- Offer the highest quality early education and pediatric therapeutic services to children with and without special needs.
- Acquire and utilize the latest information technology to support its educational and therapeutic programs and administrative functions.
- · Identify its right size and attain financial stability in order to sustain its mission.
- · Attract and retain donors to ensure its long-term viability.

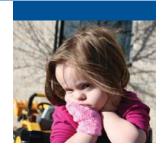
#### **STRATEGIES**

- · Develop and maintain a financially sound position for The Tiny Tim Center.
- · Develop and maintain a comprehensive Human Resources program.
- Maintain a culture that values and fosters a participative style.
- Develop and maintain a marketing strategy that defines The Tiny Tim Center as the acknowledged leader and authority in child development.
- Develop a business model to remain competitive in early childhood and pediatric therapeutic services.
- Enhance and expand the commitment of donors and volunteers.
- · Develop and implement a plan for the smooth transition of the Executive Director position.



## 2008 Program Activities & Highlights

#### THE TINY TIM CENTER 2008 ANNUAL REPORT



Through our **Developmental Preschool & Kindergarten Program**, we provided equal educational preschool experiences to ALL children regardless of disabilities or special needs. We touched the lives of 188 children through:

- · Early childhood special education and therapy for 69 children with disabilities
- Early intervention for 51 children 'at-risk' for future school and/or social failure
- · Enriched early childhood education for 41 children without special needs
- · A therapeutic summer session for 27 young children with special needs
- A developmental kindergarten program for children considered 'at-risk' for having difficulty in a traditional district kindergarten program
- Scholarship grant opportunities for 31 children from low-income homes: a 19% increase over
   2007
- Colorado Preschool and Kindergarten Program financial aid opportunities for 15 children from low-income homes

Through our **Therapeutic Outreach Program**, we provided individualized and/or small group motor and language therapies and community support to 286 children:

- Speech-language therapy, occupational therapy and/or physical therapy for 276 children (ages birth to 12 years)
- · 4,730 individual therapeutic client visits

Through our Community Outreach Activities we provided:

- 32 visits to the infant nursery at Longmont Community Hospital, providing intervention and recommendations to families
- 13.5 hours of support to local teen parenting program, including developmental screenings, direct intervention, and home program ideas (15 infants and toddlers)
- Free developmental screenings for 5 children

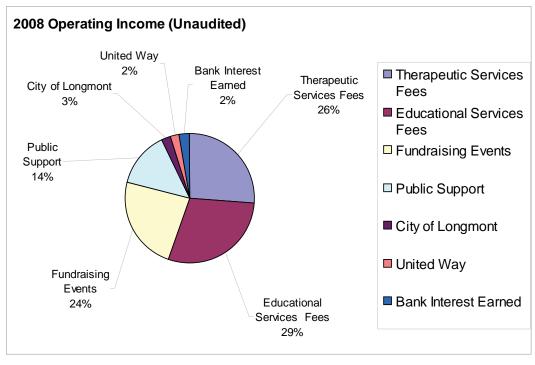
Over 100 Volunteers provided over 2,000 hours of service and support in the following areas: Board of Directors, Board committees, teacher's assistant support, administrative assistant support, fundraising and building maintenance.

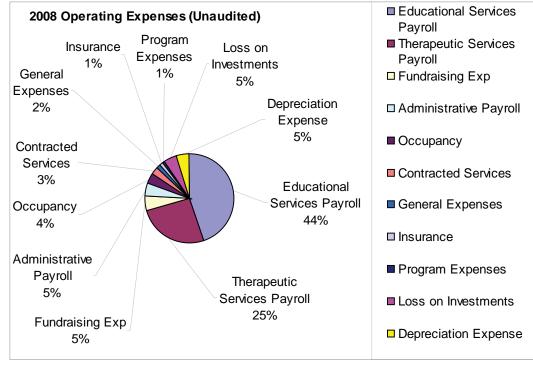
37% of our revenue was generated from our community through local business/corporate sponsorships, civic and church groups, fundraising events, charitable trust funds, and individual donations.



## 2008 INCOME & EXPENSES

### THE TINY TIM CENTER 2008 ANNUAL REPORT



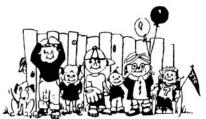




# 2008 INCOME & EXPENSES



| 2008 Year End (Unaudited)   |  | Balance Sheet   |                       |
|---|--|---|-----------------------|
| Operating Income Therapeutic Services Fees Educational Services Fees Fundraising Events Public Support City of Longmont United Way Bank Interest Earned   | 306,382.09<br>333,222.63<br>275,316.85<br>157,929.52<br>29,500.00<br>27,452.63<br>28,184.42  | ASSETS  General Operating Checking Operating Reserve Fund Capital Replacement Reserve Fu Long Term Investments Accounts Receivable Other Current Assets Fixed Assets  Total Assets  173,014.26 301,024.04 104,373.29 42,321.29 273,915.57 2,252,753.49 3,669,425.69 | 7<br>4<br>9<br>9<br>1 |
| Total Operating Income  | 1,157,988.14   | LIABILITIES           Deferred Revenue         27,000.00           Payables         9,986.15           Payroll Payables         102,589.65           Total Liablities         139,575.84  | 5<br>9                |
| Operating Expense Educational Services Payroll Therapeutic Services Payroll Fundraising Exp Administrative Payroll Occupancy Contracted Services General Expenses Insurance Program Expenses Loss on Investments Depreciation Expense | 652,626.12<br>372,571.14<br>76,003.84<br>72,512.23<br>54,094.41<br>42,087.85<br>22,880.58<br>17,186.15<br>9,037.79<br>70,889.19<br>68,486.23 | Temp. Restricted Funds Unrestricted Operating Fund Total Equity Total Liabilities and Equity  3,669,425.65  | 6<br>1                |
| <b>Total Operating Expense</b>  | 1,458,375.53   |   |                       |



## 2008 Donors

Our achievements during 2008 were due in large measure to the successful fundraising efforts of the Board of Directors, staff and volunteers. We received income from a variety of sources, including grant writing, program fees, fundraising events, and corporate and individual sponsorships. Potential funders/donors were contacted via telephone, written correspondence, the Web, news articles, direct mail, newsletters and personal contacts, as well as during attendance at events. All contributions were used for the overall expenses of The Tiny Tim Center, including direct service staff, contracted services, program and general expenses, occupancy, and insurance.

#### \$10,000 AND ABOVE

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We honestly do not know what we would have done without the support and availability of the Tiny Tim Center. From the first time we toured the school...we knew we had found the right place.

~A Tiny Tim parent





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#### \$1,000 TO \$4,999

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I believe that Tiny Tim is one of those wonderful places where children are not taught that they are different, but rather that they are each special, and most importantly, that they are loved. By being loved, they in turn learn how to love others.

~A Tiny Tim Parent



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